Scrip Code: 536264



Date: 28th May 2025

To, BSE Limited Corporate Relationship Department, 1st Floor, New Trading Ring, Rotunda Building, P.J. Towers, Dalal Street, Mumbai - 400 001.

Subject: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015

Dear Sir,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached Press Release dated 28<sup>th</sup> May 2025 in relation to announcement of Financial Results for Q4 & FY25.

Kindly take on record the above.

Thanking You

For Tiger Logistics (India) Limited

Vishal Saurav Company Secretary & Compliance Officer

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CIN: L74899DL2000PLC105817





# Tiger Logistics Posts Strong FY25: YoY Revenue Soars 2.2x to ₹536 Cr, PAT Jumps 2.1x to ₹27 Cr, TEU Up 37%, Eyes FY26 Expansion

**28<sup>th</sup> May 2025, New Delhi** – Tiger Logistics (India) Limited, a BSE-listed international logistics company is pleased to announced its Audited Financial Results for the Q4 & FY25 period which ended on 31<sup>st</sup> March 2025.

### **Key Financial Performance:**

#### Q4 FY25 Highlights:

- In Q4 FY25, Tiger Logistics achieved revenue of ₹11,451 lakhs, reflecting a 23.5% YoY increase from Q4 FY24.
- The company's **EBITDA** grew 53.9% YoY to ₹720 lakhs, with an **EBITDA** margin of 6.3%.
- **EBIT** rose 51.7% YoY to ₹932 lakhs, delivering a strong 8.1% **margin**.
- PAT climbed 59.9% YoY to ₹643.6 lakhs, achieving a PAT margin of 5.6%.

#### # FY25 Highlights:

- For the full year FY25, Tiger Logistics reported revenue of ₹53,631 lakhs, 2.2x
  FY24.
- **EBITDA** stood at ₹3,092 lakhs, 2.1x FY24, though the **EBITDA** margin slightly softened to 5.8%, down by 49 bps YoY.
- **EBIT** reached ₹3,894 lakhs, also 2.1x FY24, with a 7.3% **margin**.
- PAT rose to ₹2,701 lakhs, 2.1x FY24, delivering a PAT margin of 5.0%.

#### **Key Business Performance:**

### Q4 FY25 Operational Highlights:

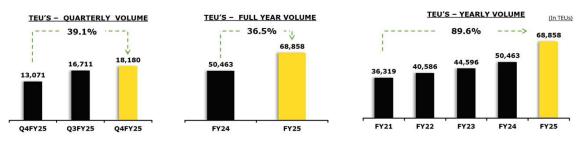
- In Q4 FY25, Tiger Logistics handled **18,180 TEUs**, **up 39% YoY**, driven by strong client demand, efficient service, and improved routes.
- Air cargo volume surged 61% YoY to 1,14,248 kg, supported by new contracts, project shipments, and expanded capacity.

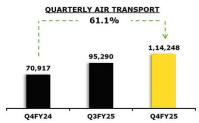
### FY25 Operational Highlights:

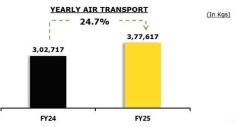
- In FY25, the company managed **68,858 TEUs, increasing 37% YoY**, fueled by broader operations and enhanced client relationships. Operational enhancements sustained consistent growth over the period.
- Air freight volume reached 377,617 kg, up 25% YoY, with this division becoming a vital growth area alongside maritime freight thanks to an expanding clientele and more valuable consignments.



## **Operational & Financial Performance for Q4 & FY25:**







Parameters (₹ in Lakhs)	Quarterly					Yearly		
	Q4 FY25	Q3 FY25	QoQ	Q4 FY24	YoY	FY25	FY24	YoY
Revenue	11,450.5	16,046.6	(28.6%)	9,271.3	23.5%	53,630.5	24,025.8	2.2x
EBITDA	719.5	978.4	(26.5%)	467.5	53.9%	3,091.5	1,502.2	2.1x
EBITDA Margins	6.3%	6.1%	19 bps	5.0%	124 bps	5.8%	6.3%	(49 bps)
PAT	643.6	842.3	(23.6%)	402.6	59.9%	2,700.8	1,296.3	2.1x
PAT Margins	5.6%	5.2%	37 bps	4.3%	128 bps	5.0%	5.4%	(36 bps)

# Commenting on the results, Mr. Harpreet Singh Malhotra, Chairman & MD of Tiger Logistics (India) Limited said,

"I am pleased to share that we have delivered a record-breaking performance this year, with annual revenue surpassing ₹536 crores, more than double that of FY24. Our EBITDA and PAT grew 2.1x YoY, reaching ₹31 crores and ₹27 crores respectively, reflecting strong operational execution and business resilience. Q4 results also remained robust, with 23.5% YoY revenue growth and a 60% increase in PAT, driven by our customer-first approach and disciplined cost and service management.

Our growth was powered by exceptional increases in both sea and air cargo volumes. TEU volumes rose 37% YoY, while air cargo volumes grew by 25%, showcasing our strengthened multimodal capabilities. We also expanded our presence in government logistics, securing major contracts with BHEL, HPCL, and BEML. Additionally, the growth of our TiGreen vertical and the successful launch of CUBOX, our LCL consolidation brand, mark key milestones in our strategic diversification.

As we look ahead to FY26 and beyond, digital transformation and sustainability remain at the core of our strategy. With India's logistics sector poised for double-digit growth, Tiger is well-positioned to lead this transformation and deliver long-term value to all stakeholders. Thank you for your continued trust and support.





## **About Tiger Logistics (India) Limited (BSE:536264):**

Tiger Logistics India Limited is a Bombay Stock Exchange-listed leading international logistics company and solutions provider, covering freight forwarding (air & ocean), defence & project logistics, transportation, and customs clearance. The company also launched its proprietary freight booking and management platform, "FreightJar" in 2023 to bring accessibility to competitive freight rates for SMEs/MSMEs and seamlessness to the freight booking and management journey. With a strong presence across the world, Tiger Logistics boasts over 24 years of experience in the automotive, renewable energy, engineering goods, yarns & textiles, pharmaceutical, consumer durables, commodities, building materials, defence & aerospace and FMCG industries, among others.

Founded in the year 2000 in response to a need for a reliable, high-principled player in the Indian logistics scenario and a goal to be a one-stop shop for international logistics, Tiger Logistics works with agents & partners across the board to deliver reliable, efficient, and timely cargo movement around the world. With an asset-light model and one-stop solution for customers for international trades, Tiger Logistics carves tailored solutions for its customers to manage their end-to-end logistics requirements, with cost innovation and personalized service at its core by working as a logistics partner instead of just a vendor. For more information, please visit the company website: www.tigerlogistics.in

# For further details please contact:

# TIGER LOGISTICS (INDIA) LIMITED CIN: L74899DL2000PLC105817

#### Mr. Vishal Saurav Gupta,

Company Secretary & Compliance Officer

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Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential, and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.